AMERICAN NATIONAL INSURANCE COMPANY

# Life Insurance Product Portfolio





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#### **TERM LIFE INSURANCE**

|  | ANICO Signature Term  |  |  |
|--|---|--|--|
| Issue Ages   | ART - 18-65<br>10 Year Level Term Period - 18-70<br>15 Year Level Term Period - 18-65<br>20 Year Level Term Period - 18-60<br>30 Year Level Term Period - 18-50 |  |  |
| Minimum Face Amount                                  | \$50,000  |  |  |
| Modal Factors  | Semi-annual 0.515<br>Quarterly 0.265<br>Monthly Direct 0.093<br>Special Monthly (EFT) 0.0864<br>Bi-weekly available   |  |  |
| Minimum Guaranteed<br>Interest Rate                  | N/A   |  |  |
| Benefits and Riders<br>Additional cost may<br>apply. | Accelerated Benefit Riders<br>Disability Waiver of Premium Rider<br>Children's Term Rider   |  |  |
| Death Benefit Option                                 | N/A   |  |  |
| Guaranteed Coverage<br>Period                        | N/A   |  |  |
| Underwriting Classes                                 | Preferred Plus TNU<br>Preferred TNU & TU<br>Standard Plus TNU<br>Standard TNU & TU<br>SubStandard TNU & TU Tables 1-8<br>Flat extras permitted on all classes   |  |  |
| Surrender Charge<br>Period                           | N/A   |  |  |
| Loan Rate  | N/A   |  |  |
| Preferred Loans                                      | N/A   |  |  |
| Rate Bands   | \$ 50,000 to \$ 99,999<br>\$ 100,000 to \$ 250,000<br>\$ 250,001 to \$ 499,999<br>\$ 500,000 to \$ 999,999<br>\$1,000,000 +                                     |  |  |
| Maturity   | N/A   |  |  |

### **UNIVERSAL LIFE INSURANCE**

|  | Signature Guaranteed Universal Life   | ANICO Executive Universal Life  |  |
|--|---|---|--|
| Issue Ages   | 18-80 (non-nicotine)<br>18-75 (nicotine)  | Face amounts of \$25,000 - \$49,999: 0-70<br>Face amounts of \$50,000+: 0-85  |  |
| Minimum Face<br>Amount                               | \$25,000  | \$25,000  |  |
| Modal Factors  | Semi-annual 0.5000<br>Quarterly 0.2500<br>Monthly EFT 0.0833<br>Bi-weekly available   | Semi-annual 0.5000<br>Quarterly 0.2500<br>Monthly 0.0833<br>Salary savings and government allotment allowed   |  |
| Minimum<br>Guaranteed<br>Interest Rate               | 2.5%  | 3% credited to accumulation value   |  |
| Benefits and Riders<br>Additional cost<br>may apply. | Guaranteed Cash-Out Rider<br>Disability Waiver of Stipulated Premium Rider<br>Children's Term Rider<br>Accelerated Benefit Riders | Accelerated Benefit Riders<br>Disability Waiver of Premium Rider<br>Disability Waiver of Stipulated Premium Rider<br>ANICO Signature Term Rider for UL (10, 15, 20 Year<br>Level Premium)<br>Children's Term Rider<br>Guaranteed Increase Option Rider<br>Overloan Protection Benefit |  |
| Death Benefit<br>Option                              | Option A: Specified amount only   | Option A: specified amount only<br>Option B: specified amount plus the accumulation value<br>Option C: specified amount plus the sum of all premiun<br>paid, excluding premium paid by any disability waiver<br>less any partial surrenders - available only at issue.                |  |
| Guaranteed<br>Coverage Period                        | 10-year Minimum Premium Guarantee<br>No Lapse Guarantee   | Safety Net Period<br>All Ages - 10 Years  |  |
| Underwriting<br>Classes                              | Preferred Plus TNU<br>Preferred TNU & TU<br>Standard Plus TNU<br>Standard TNU & TU<br>Tables 1-16                                 | Preferred Plus TNU<br>Preferred TNU & TU<br>Standard Plus TNU<br>Standard TNU & TU<br>Tables 1-16   |  |
| Surrender Charge<br>Period                           | First 10 Policy Years   | First 15 Policy Years   |  |
| Loan Rate  | Fixed Loan: 4.50% in arrears  | Fixed Loan: 6% in arrears   |  |
| Preferred Loans                                      | N/A   | Available at anytime  |  |
| Rate Bands   | \$25,000 to \$99,999<br>\$100,000 to \$250,000<br>\$250,001 to \$499,999<br>\$500,000 to \$999,999<br>\$1,000,000+                | \$25,000 to \$49,999<br>\$50,000 to \$99,999<br>\$100,000 to \$499,999<br>\$500,000 to \$999,999<br>\$1,000,000 and over  |  |
| Maturity   | The policy's Surrender Value will be paid on the policy anniversary following the insured's attained age of 121.                  | The policy's Surrender Value will be paid on the policy anniversary following the insured's attained age of 121.  |  |

### **INDEXED UNIVERSAL LIFE INSURANCE**

|   | Signature Indexed Universal Life  | Signature Plus Indexed Universal Life  |  |
|---|---|--|--|
| Issue Ages  | 0-85  | 0-85   |  |
| Min. Face Amount  | \$25,000  | \$25,000   |  |
| Modal Factors   | Semi-annual 0.5000<br>Quarterly 0.25000<br>Monthly 0.0833   | Semi-annual 0.5000<br>Quarterly 0.25000<br>Monthly 0.0833  |  |
| Min. Guaranteed Interest<br>Rate  | Fixed Account:<br>Guaranteed - 2.5%<br>Current - declared monthly by company  | Fixed Account:<br>Guaranteed - 2.5%<br>Current - declared monthly by company   |  |
| <b>Benefits and Riders</b><br>Additional cost may apply<br>Check state availability<br>See Benefits/Rider Guide<br>(Form 10695) for more. | OverLoan Protection Benefit Rider<br>Accelerated Benefit Riders<br>Disability Waiver of Minimum Premium Rider<br>Disability Waiver of Stipulated Premium Rider<br>Children's Term Rider<br>Guaranteed Increase Option Rider<br>ANICO Signature Term Rider for UL (10,15, 20 Year<br>Level Premium)  | ar<br>Interest Rate Enhancement Rider - beginning in year 1<br>OverLoan Protection Benefit Rider<br>Accelerated Benefit Riders<br>Disability Waiver of Minimum Premium Rider<br>Disability Waiver of Stipulated Premium Rider<br>Children's Term Rider<br>Guaranteed Increase Option Rider<br>ANICO Signature Term Rider for UL (10,15,20 Year<br>Level Premium) |  |
| Death Benefit Option  | Option A: specified amount only<br>Option B: specified amount plus accumulation value<br>Option C: specified amount plus the sum of all<br>premiums paid, excluding premium paid by any<br>disability waiver, less any partial surrenders - available<br>only at issue.   | Option A: specified amount only<br>Option B: specified amount plus the accumulation valu<br>Option C: specified amount plus the sum of all<br>premiums paid, excluding premium paid by any<br>disability waiver, less any partial surrenders - available<br>only at issue.   |  |
| Guaranteed Coverage Period  | Inteed Coverage Period     No Lapse Guarantee     No Lapse Guarantee       All Ages - 10 Years     All Ages - 10 Years     No Lapse Guarantee   |  |  |
| Underwriting Classes  | Preferred Plus TNUPreferred Plus TNUPreferred TNU & TUPreferred TNU & TUStandard Plus TNUStandard Plus TNUStandard TNU & TUStandard TNU & TUSubStandard: Tables 1-16 & flat extrasSubStandard: Tables 1-16 & flat extras  |  |  |
| Surrender Charge Period   | First 10 Policy Years   | First 10 Policy Years  |  |
| Loan Rate   | Loan Rate Fixed Loan: 6% in arrears Fixed Loan: 6% in arrears Variable Loan: will not exceed 18% Variable Loan: will not exceed 18%   |  |  |
| Preferred Loans   | NA  | NA   |  |
| Rate Bands  | \$25,000 to \$99,999         \$25,000 to \$99,999           \$100,000 to \$250,000         \$100,000 to \$250,000           \$250,001 to \$499,999         \$250,001 to \$499,999           \$500,000 to \$999,999         \$250,001 to \$499,999           \$1,000,000+         \$100,000 to \$999,999           \$1,000,000+         \$1,000,000+ |  |  |
| Maturity  | The policy's Surrender Value will be paid on the policy anniversary following the insured's attained age of 121.  | The policy's Surrender Value will be paid on the policy anniversary following the insured's attained age of 121.   |  |

### WHOLE LIFE INSURANCE

|   | Signature Whole Life Limited Pay Whole Life (Unise   |  |  |
|---|--|--|--|
| Issue Ages  | 0-80 (non-nicotine)<br>18-75 (nicotine)<br>Age nearest   | Pay to age 65: 18-55 (Age nearest)<br>Pay for 10 years: 56-70 (Age nearest)  |  |
| Minimum Face Amount                               | \$10,000   | \$10,000   |  |
| Modal Factors                                     | Semi-annual 0.515<br>Quarterly 0.265<br>Special Monthly (EFT) 0.0864   | Semi-annual 0.515<br>Quarterly 0.265<br>Special Monthly (EFT) 0.0864   |  |
| Minimum Guaranteed<br>Interest Rate               | N/A  | N/A  |  |
| Dividend Options                                  | Cash<br>Premium Reduction<br>Accumulate at Interest<br>Paid Up Additions   | N/A  |  |
| Benefits and Riders<br>Additional cost may apply. | Accelerated Benefit Riders<br>Children's Term Rider<br>ANICO Signature Term Rider – ART, 10, 15, 20,<br>30 years<br>Disability Premium Waiver<br>Paid-up Additions Rider<br>Guaranteed Insurance Option Rider  | Accelerated Benefit Riders<br>Disability Premium Waiver  |  |
| Death Benefit Option                              | N/A  | N/A  |  |
| Guaranteed Coverage<br>Period                     | N/A  | N/A  |  |
| Underwriting Classes                              | Preferred Plus TNUPreferred Plus TNUPreferred TNU & TUPreferred TNU & TUStandard Plus TNUStandard Plus TNUStandard TNU & TUStandard Plus TNUStandard TNU & TUStandard TNU & TUSubStandard: Tables 1-16 & flat extrasSubStandard: Tables 1-16 & flat extras |  |  |
| Surrender Charge Period                           | N/A  | N/A  |  |
| Loan Rate   | 8% in arrears  | 8% in arrears  |  |
| Preferred Loans                                   | N/A  | N/A  |  |
| Rate Bands  | \$10,000 to \$99,999<br>\$100,000 to \$250,000<br>\$250,001 to \$999,999<br>\$1,000,000+   | \$10,000 to \$99,999<br>\$100,000 to \$250,000<br>\$250,001 to \$499,999<br>\$500,000 to \$999,999<br>\$1,000,000+ |  |
| Maturity  | The policy's death benefit will be paid on the policy anniversary following the insured's attained age of 121.   | The policy's death benefit will be paid on the policy anniversary following the insured's attained age of 121.     |  |



#### WORKSITE SIMPLIFIED ISSUE LIFE PROGRAM

The Worksite Simplified Issue (SI)<sup>1</sup> program from American National is designed for employer groups of **TEN OR MORE INDIVIDUALS** where it is important to be able to complete applications for many individuals in a short period of time.

|   | Product Features  | Available Riders & Benefits  |
|---|---|--|
| Signature<br>Guaranteed<br>Universal<br>Life SI | <ul> <li>Guaranteed Universal Life product</li> <li>Flexible premium options</li> <li>Ten year Guaranteed Coverage Period</li> <li>Tables 1-4 issued as Standard</li> </ul> | <ul> <li>Children's Term Rider</li> <li>Accelerated Benefit Riders</li> <li>Disability Waiver of Stipulated Premium</li> </ul> |
| ANICO<br>Signature<br>Term SI Life              | <ul> <li>Tables 1-4 issued as Standard</li> <li>Conversion Period is 5 years or attained age of 65</li> <li>Three Level Premium Term Options: 10, 20, 30 years</li> </ul>   | <ul><li>Accelerated Benefit Rider for Terminal Illness</li><li>Children's Term Rider</li></ul>                                 |

#### Products and Riders Available for Simplified Issue:

1) Only standard and substandard rates available.

## What are the differences between the Accelerated Underwriting programs?

|   | Simplified Issue for<br>Pre-Approved Employer Groups  | Underwriting Xpress   | Xpress Plus   |
|---|---|---|---|
| Who Can<br>Apply?                         | An Approved Employer<br>Group with a minimum of 10<br>participating employees.<br>Policies are individually<br>underwritten, however each<br>applicant must be a full time<br>employee of an approved<br>employer group.  | Individual Cases  | Individual Cases  |
| Issue Ages                                | <ul> <li>18 to 64: ANICO<br/>Signature Term SI 10-Year<br/>Level Premium</li> <li>18 to 60: ANICO<br/>Signature Term SI 20-Year<br/>Level Premium</li> <li>18 to 50: ANICO<br/>Signature Term SI 30-Year<br/>Level Premium</li> <li>18 to 65: Signature<br/>Guaranteed UL SI</li> </ul> | 0-65  | 0-60  |
| Available<br>Products and<br>Face Amounts | <ul> <li>ANICO Signature Term SI<br/>\$50,000 - \$250,000</li> <li>Signature Guaranteed UL SI<br/>\$25,000 - \$250,000</li> </ul>   | All individual American National<br>life insurance products, up to<br>\$250,000 | All individual American National<br>life insurance products:<br>• Ages 0-50: \$250,001 -<br>\$1,000,000<br>• Ages 51-60: \$250,001 -<br>\$500,000 |
| Application                               | Short Form Application  | Full Application  | Full Application  |
| e-App                                     | Available, but not required (may<br>not be available in some states)  | Available, but not required (may<br>not be available in some states)            | Required  |
| Underwriting<br>Classes                   | Classes are issued on an Accept/<br>Decline basis (tables 1-4 issued<br>as standard)  | Standard & All Substandard<br>Classes   | Standard & Better Classes <sup>2</sup>  |
| Rider<br>Availability                     | Rider Availability is Limited<br>(see previous page)  | All Riders are Available  | All Riders are Available  |

2) Cases rated substandard will be disqualified from the Xpress Plus program but are still eligible for issue with full underwriting.

The Signature Indexed Universal Life Insurance policy and Signature Plus Indexed Universal Life Insurance policies are not registered securities or stock market investments and do not directly participate in any stock or equity investments or index. When you buy a policy, you are not buying an ownership interest in any stock or index. American National Insurance Company and its agents do not make any recommendations regarding the selection of indexed strategies. American National Insurance Company and its agents do not guarantee the performance of any indexed strategies.

#### ACCELERATED BENEFIT RIDER NOTICE:

Policy Form Series: ABR14-TM; ABR14-CH; ABR14-CT. Forms will vary by state and may not be available in all states. Have your agent refer to rider forms for a complete list of illnesses and definitions. Some states may limit the definition of terminal illness to conditions that are expected to result in death within 12 months. The riders are offered at no additional premium. However, the accelerated payment will be less than the requested death benefit because it will be reduced by an actuarial discount and an administrative fee of up to \$500. The amount of the reduction is primarily dependent on American National's determination of the insured's life expectancy at the time of election. Outstanding Policy Loans will reduce the amount of the benefit payment. The accelerated death benefit is an unrestricted cash payment. The Chronic and Terminal rider are intended to receive favorable tax treatment under 101(g) of the IRC. Receipt of a benefit could be a taxable event. You should consult a tax advisor regarding the tax status of any benefit paid under these riders. Receipt of Accelerated Benefits may affect your eligibility for Medicaid, supplemental security income, or other governmental benefits or entitlements. Before accelerating any benefit you should consult an advisor to determine the impact on your eligibility. Accelerated Benefit Riders are not replacements for Long Term Care Insurance. This is a life insurance benefit that also gives you the option to accelerate some or all of the death benefit in the event that you meet the criteria for a qualifying event described in the policy. This policy or certificate does not provide long-term care insurance subject to California long-term care insurance law. The policy or certificate is not a California Partnership for Long-Term Care program policy. This policy or certificate is not a Medicare supplement policy. Accelerated benefit riders ("ABR") and long-term care insurance ("LTCI") provide different types of benefits. An ABR allows the insured to access a portion of the life insurance policy's death benefit while living and may be used for any purpose. LTCI provides reimbursement for necessary care received due to a prolonged illness or disability. Coverage may include reimbursement for the cost of a nursing home, assisted living, home health care, homemaker services, adult day care, hospice services or respite care for the primary caretaker. The benefits may be conditioned on certain requirements or meeting an elimination period or limited by type of service, the number of days or a maximum dollar limit. Benefits under some ABRs and all LTCI are conditioned upon the insured not being able to perform two or more of the activities of daily living or being cognitively impaired. California: See form 10741-CM for a more detailed comparison of benefits provided by an ABR and LTCI.

Form Series (Forms may vary by state): Signature GUL: SGUL15; SGUL155. Signature WL: PWL16. IUL: IUL14. Executive UL: EXEC-UL, EXEC-ULU. Signature Term: ART12. Limited Pay WL: LPWL17. Riders: IRER15; ULCTR91; GCOR15; ULOPR14; LPW84; ULDW91; PWSTP; PWSTPU; ARTR12; ULLTR13; ULCTR14; CTR12M; CTR88; GIR16; GIR90; ULGIO14; MLPUAR.

American National Insurance Company, Galveston, Texas.

| Not FDIC/NCUA Insured Not A Depo | Not Insured By Any Federal Government Agency | No Bank/CU Guarantee | May Lose Value |
|----------------------------------|--|----------------------|----------------|
|----------------------------------|--|----------------------|----------------|

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